

Dakota Transit Association
Profit & Loss Conference Comparisons
 October 2014 through September 2021

Ordinary Income/Expense	Oct '20 - Sep 21	Oct '19 - Sep 20	Oct '18 - Sep 19	Oct '17 - Sep 18	Oct '16 - Sep 17
	Fargo	Watertown	Dickinson	Brookings	Grand Forks
Income					
Conference Income					
Fall Conference					
Advertising	2,475.00	2,750.00	1,100.00	1,650.00	2,150.00
Booth Rental	10,550.00	5,950.00	6,300.00	10,657.50	7,305.00
Dispatch Registration Fees	350.00	0.00	0.00	0.00	0.00
Driver Training Registration	-169.00	1,625.00	125.00	375.00	0.00
Guest Meals	1,610.00	150.00	815.00	1,810.00	770.00
Meal Sponsorships	7,625.00	6,075.00	3,825.00	3,100.00	2,250.00
Registration Fees	15,300.00	7,500.00	10,350.00	16,025.00	16,900.00
Rodeo Registration Fees	4,200.00	8,000.00	10,063.00	13,132.50	10,250.00
Total Fall Conference	<u>41,941.00</u>	<u>32,050.00</u>	<u>32,578.00</u>	<u>46,750.00</u>	<u>39,625.00</u>
Conference Income - Other	475.00	0.00	0.00	46,750.00	39,625.00
Total Conference Income	<u>42,416.00</u>	<u>32,050.00</u>	<u>32,578.00</u>		
Misc Income					
Conference Expenses Excluding Board Expenses					
Fall Conference					
Conference Prizes					
Clothing	0.00	0.00	0.00	0.00	0.00
Door Prizes/Registration Gifts	600.00	700.00	600.00	600.00	600.00
Driver's Awards	2,263.95	1,976.29	2,334.45	1,804.32	1,747.06
Conference Prizes - Other	101.18	0.00	47.92	50.57	292.75
Total Conference Prizes	<u>2,965.13</u>	<u>2,676.29</u>	<u>2,982.37</u>	<u>2,454.89</u>	<u>2,639.81</u>
Entertainment/Rent Expense	5,302.50	3,704.95	4,392.84	3,439.00	4,677.00
Meals	26,185.15	10,856.78	15,312.35	21,707.88	31,905.28
Other Expenses	1,229.84	2,265.70	840.30	622.26	284.04
Speaker Fees	0.00	2,826.76	2,200.68	1,750.00	5,901.39
Supplies	569.50	351.84	266.97	966.63	1,381.88
Total Fall Conference	<u>36,252.12</u>	<u>22,682.32</u>	<u>25,995.51</u>	<u>30,940.66</u>	<u>46,789.40</u>
Total Conference Expenses	<u>36,252.12</u>	<u>22,682.32</u>	<u>25,995.51</u>	<u>30,940.66</u>	<u>46,789.40</u>
Net Profit from Conferences	\$ 6,163.88	\$ 9,367.68	\$ 6,582.49	\$ 15,809.34	\$ (7,164.40)