DTA Budget 2021 - 2022

	, 2019-2020	Actual YTD 2019-2020	Proposed Budget 2020-2021	Actual YTD 2020-2021	Proposed Budget 2021-2022	Fall Conference Revenue	Proposed Budget 2019-2020	Actual YTD 2019-2020	Proposed Budget 2020-2021	Actual YTD 2020-2021	Proposed Budget 2021-2022
General Revenue											
NDDOT RTAP Funds	$ 20,000.00	$ 20,000.00	$ 20,000.00	$ 20,000.00	$ 20,000.00	Advertising	$ 2,000.00	$ 2,550.00	$ 2,000.00	$ 2,475.00	$ 2,000.00
SDDOT RTAP Funds	$ 20,000.00	$ 18,274.23	$ 20,000.00	$ 17,471.36	$ 20,000.00	Booth Rental	$ 10,000.00	$ 5,600.00	$ 10,000.00	$ 9,500.00	$ 10,000.00
Misc. Income						Meal Sponsorships	$ 3,000.00	$ 5,800.00	$ 3,000.00	$ 7,100.00	$ 3,000.00
DTA Membership	$ 10,000.00	$ 9,800.00	$ 10,000.00	$ 9,815.00	$ 10,000.00	Registration Fees	$ 16,000.00	$ 7,200.00	$ 16,000.00	$ 13,900.00	$ 16,000.00
						Roadeo Registrations	$ 12,000.00	$ 5,500.00	$ 12,000.00	$ 3,300.00	$ 12,000.00
Total General Revenue	**$ 50,000.00**	**$ 48,074.23**	**$ 50,000.00**	**$ 47,286.36**	**$ 50,000.00**	Driver/Dispatch Training	$ 1,000.00	$ -	$ 1,000.00	$ 181.00	$ 1,000.00
						Guest Meals	$ 1,000.00	$ 155.00	$ 500.00	$ 1,610.00	$ 500.00
General Expenses (Board Meetings						TOTAL	$ 45,000.00	$ 26,805.00	$ 44,500.00	$ 38,066.00	$ 44,500.00
Conference Calls	$ 200.00	$ 106.39	$ 200.00	$ -	$ 200.00						
Lodging	$ 5,000.00	$ 2,004.24	$ 5,000.00	$ 2,148.90	$ 4,000.00						
Meals	$ 2,000.00	$ 1,048.00	$ 2,000.00	$ 1,274.00	$ 2,000.00	Fall Conference Expense					
Mileage	$ 7,000.00	$ 2,902.79	$ 7,000.00	$ 3,117.77	$ 5,000.00	Door Prizes/Registration Gifts	$ 800.00	$ 600.00	$ 800.00	$ 47.93	$ 800.00
Meeting Rooms						Entertain/Rental Expense	$ 4,000.00	$ 2,850.00	$ 4,000.00		$ 4,000.00
Registrations						Meals	$ 22,000.00		$ 22,000.00		$ 22,000.00
						Speaker Fees	$ 4,000.00		$ 4,000.00		$ 4,000.00
Subtotal	$ 14,200.00	$ 6,061.42	$ 14,200.00	$ 6,540.67	$ 11,200.00	Driver Awards/CTAA Trip	$ 7,000.00		$ 7,000.00	27.85	$ 7,000.00
						Supplies	$ 1,500.00	$ 24.13	$ 1,500.00		$ 1,500.00
Out of Region Travel						Other Expenses	$ 100.00	$ (70.05)	$ 100.00	$ 219.39	$ 100.00
Airfare	$ 1,000.00		$ 1,000.00	$ -	$ 1,000.00						
Lodging	$ 1,200.00	$ 230.98	$ 1,200.00	$ -	$ 1,200.00	Total	$ 39,400.00	$ 3,404.08	$ 39,400.00	$ 295.17	$ 39,400.00
Meals	$ 500.00		$ 500.00	$ -	$ 500.00						
Mileage	$ 300.00		$ 300.00	$ -	$ 300.00	**Net Proceeds from Fall**					
Registration Fees	$ 700.00		$ 700.00	$ -	$ 700.00	**Conference**	**$ 5,600.00**	**$ 229.95**	**$ 5,100.00**	**$ 37,770.83**	**$ 5,100.00**
Parking Fees	$ 50.00		$ 50.00	$ -	$ 50.00						
						PASS Training Revenue					
Subtotal	$ 3,750.00	$ 230.98	$ 3,750.00	$ -	$ 3,750.00	PASS Training Fees	$ 19,000.00	$ 4,090.00	$ 10,000.00	$ 14,060.00	$ 10,000.00
All Other Expenses											
Fees, dues, subscription	$ 2,200.00	$ 628.15	$ 2,200.00	$ 1,119.18	$ 2,200.00	PASS Training Expenses					
Legislative Services	$ 10,000.00	$ 15,010.00	$ 10,000.00	$ 5,000.00	$ 10,000.00	Lodging	$ 500.00	$ 268.28	$ 500.00	$ 1,311.36	$ 500.00
Cell Phone Allowance	$ 960.00	$ 880.00	$ 960.00	$ 880.00	$ 960.00	Meals	$ 1,200.00	$ 140.00	$ 1,200.00	$ 512.00	$ 1,200.00
Directors & Officers Insu	$ 2,500.00	$ 2,903.00	$ 2,500.00	$ 2,285.00	$ 3,000.00	Mileage	$ 1,500.00	$ 269.52	$ 1,500.00	$ 690.30	$ 1,500.00
Web/Marketing	$ 3,600.00	$ 3,712.56	$ 5,600.00	$ 2,028.20	$ 5,600.00	Speaker Fees	$ 1,000.00	$ 200.00	$ 1,000.00	$ 1,058.43	$ 1,000.00
Bookkeeping/Audit	$ 3,900.00	$ 3,300.00	$ 3,900.00	$ 3,300.00	$ 3,900.00	Training Materials	$ 5,500.00	$ (595.00)	$ 5,500.00	$ 1,352.40	$ 5,500.00
Administrative Support	$ 32,480.00	$ 28,913.64	$ 33,780.00	$ 30,639.98	$ 35,080.00						
Credit Card Fees	$ 400.00	$ 59.96	$ 400.00		$ 200.00	Total	$ 9,700.00	$ 282.80	$ 9,700.00	$ 4,924.49	$ 9,700.00
Subtotal	$ 56,040.00	$ 55,407.31	$ 59,340.00	$ 45,252.36	$ 60,940.00	**Net proceeds from PASS**	**$ 9,300.00**	**$ 3,807.20**	**$ 300.00**	**$ 9,135.51**	**$ 300.00**
						Training					
TOTAL GENERAL EXPI	**$ 73,990.00**	**$ 61,699.71**	**$ 77,290.00**	**$ 51,793.03**	**$ 75,890.00**						
Items in red are eligible for RTAP						Projected Carryover from prior Years					$ 39,568.04
reimbursement from NDDOT & SDDOT						Total Annual Income					$ 104,500.00
up to $40,000						Total Annual Expenses					$ 124,990.00
						Projected Net					$ 19,078.04