

DTA Budget 2020 - 2021

	Proposed Budget 2018-2019	Actual YTD 2018-2019	Proposed Budget 2019-2020	Actual YTD 2019-2020	Proposed Budget 2020-2021
General Revenue					
NDDOT RTAP Funds	\$ 20,000.00	\$ 20,000.00	\$ 20,000.00	\$ 20,000.00	\$ 20,000.00
SDDOT RTAP Funds	\$ 20,000.00	\$ 17,685.72	\$ 20,000.00	\$ 18,274.23	\$ 20,000.00
Misc. Income	\$ -				
DTA Membership	\$ 10,000.00	\$ 9,890.00	\$ 10,000.00	\$ 9,800.00	\$ 10,000.00
Total General Revenue	\$ 50,000.00	\$ 47,575.72	\$ 50,000.00	\$ 48,074.23	\$ 50,000.00
General Expenses (Board Meetings)					
Conference Calls	\$ 200.00		\$ 200.00	\$ 106.39	\$ 200.00
Lodging	\$ 5,600.00	\$ 3,195.93	\$ 5,000.00	\$ 2,004.24	\$ 5,000.00
Meals	\$ 2,200.00	\$ 1,694.00	\$ 2,000.00	\$ 1,048.00	\$ 2,000.00
Mileage	\$ 8,000.00	\$ 4,391.02	\$ 7,000.00	\$ 2,902.79	\$ 7,000.00
Meeting Rooms	\$ 200.00				
Registrations	\$ -				
Subtotal	\$ 16,200.00	\$ 9,280.95	\$ 14,200.00	\$ 6,061.42	\$ 14,200.00
Out of Region Travel					
Airfare	\$ 1,000.00	\$ -	\$ 1,000.00		\$ 1,000.00
Lodging	\$ 1,200.00	\$ -	\$ 1,200.00	\$ 230.98	\$ 1,200.00
Meals	\$ 500.00	\$ -	\$ 500.00		\$ 500.00
Mileage	\$ 300.00	\$ -	\$ 300.00		\$ 300.00
Registration Fees	\$ 700.00	\$ -	\$ 700.00		\$ 700.00
Parking Fees	\$ 50.00	\$ -	\$ 50.00		\$ 50.00
Subtotal	\$ 3,750.00	\$ -	\$ 3,750.00	\$ 230.98	\$ 3,750.00
All Other Expenses					
Fees, dues, subscriptions, postage, Office Supplies	\$ 2,200.00	\$ 719.63	\$ 2,200.00	\$ 628.15	\$ 2,200.00
Legislative Services	\$ 10,000.00	\$ 5,010.00	\$ 10,000.00	\$ 15,010.00	\$ 10,000.00
Cell Phone Allowance	\$ 960.00	\$ 880.00	\$ 960.00	\$ 880.00	\$ 960.00
Directors & Officers Insurance	\$ 2,600.00	\$ 2,077.00	\$ 2,500.00	\$ 2,903.00	\$ 2,500.00
Web/Marketing	\$ 3,000.00	\$ 1,276.80	\$ 3,600.00	\$ 3,712.56	\$ 5,600.00
Bookkeeping/Audit	\$ 3,900.00	\$ 3,300.00	\$ 3,900.00	\$ 3,300.00	\$ 3,900.00
Administrative Support	\$ 32,200.00	\$ 30,428.14	\$ 32,480.00	\$ 28,913.64	\$ 33,780.00
Credit Card Fees	\$ 400.00	\$ 130.88	\$ 400.00	\$ 59.96	\$ 400.00
Subtotal	\$ 55,260.00	\$ 43,822.45	\$ 56,040.00	\$ 55,407.31	\$ 59,340.00
TOTAL GENERAL EXPENSES	\$ 75,210.00	\$ 53,103.40	\$ 73,990.00	\$ 61,699.71	\$ 77,290.00

Items in red are eligible for RTAP
reimbursement from NDDOT & SDDOT
up to \$40,000

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Fall Conference Revue	Proposed Budget 2018-2019	Actual YTD 2018-2019	Proposed Budget 2019-2020	Actual YTD 2019-2020	Proposed Budget 2020-2021
Advertising	\$ 1,400.00	\$ 850.00	\$ 2,000.00	\$ 2,550.00	\$ 2,000.00
Booth Rental	\$ 10,000.00	\$ 5,950.00	\$ 10,000.00	\$ 5,600.00	\$ 10,000.00
Meal Sponsorships	\$ 3,100.00	\$ 3,550.00	\$ 3,000.00	\$ 5,800.00	\$ 3,000.00
Registration Fees	\$ 15,500.00	\$ 6,650.00	\$ 16,000.00	\$ 7,200.00	\$ 16,000.00
Rodeo Registrations	\$ 12,000.00	\$ 5,813.00	\$ 12,000.00	\$ 5,500.00	\$ 12,000.00
Driver/Dispatch Training	\$ 1,000.00		\$ 1,000.00	\$ -	\$ 1,000.00
Guest Meals	\$ 1,500.00	\$ 25.00	\$ 1,000.00	\$ 155.00	\$ 500.00
TOTAL	\$ 44,500.00	\$ 22,838.00	\$ 45,000.00	\$ 26,805.00	\$ 44,500.00
Fall Conference Expense					
Door Prizes/Registration Gifts	\$ 800.00		\$ 800.00	\$ 600.00	\$ 800.00
Entertain/Rental Expense	\$ 4,000.00	\$ 3,267.84	\$ 4,000.00	\$ 2,850.00	\$ 4,000.00
Meals	\$ 22,000.00		\$ 22,000.00		\$ 22,000.00
Speaker Fees	\$ 4,000.00	\$ 2,200.68	\$ 4,000.00		\$ 4,000.00
Driver Awards/CTAA Trip	\$ 7,000.00	\$ 4,884.45	\$ 7,000.00		\$ 7,000.00
Supplies	\$ 1,500.00	\$ 32.59	\$ 1,500.00	\$ 24.13	\$ 1,500.00
Other Expenses	\$ 100.00		\$ 100.00	\$ (70.05)	\$ 100.00
Total	\$ 39,400.00	\$ 10,385.56	\$ 39,400.00	\$ 3,404.08	\$ 39,400.00
Net Proceeds from Fall Conference	\$ 5,100.00	\$ 12,452.44	\$ 5,600.00	\$ 229.95	\$ 5,100.00
PASS Training Revenue					
PASS Training Fees	\$ 19,000.00	\$ 10,370.00	\$ 19,000.00	\$ 4,090.00	\$ 10,000.00
PASS Training Expenses					
Lodging	\$ 500.00	\$ 518.38	\$ 500.00	\$ 268.28	\$ 500.00
Meals	\$ 1,200.00	\$ 174.00	\$ 1,200.00	\$ 140.00	\$ 1,200.00
Mileage	\$ 1,200.00	\$ 367.68	\$ 1,500.00	\$ 269.52	\$ 1,500.00
Speaker Fees	\$ 1,000.00	\$ 200.00	\$ 1,000.00	\$ 200.00	\$ 1,000.00
Training Materials	\$ 4,000.00	\$ 8,863.31	\$ 5,500.00	\$ (595.00)	\$ 5,500.00
Total	\$ 7,900.00	\$ 10,123.37	\$ 9,700.00	\$ 282.80	\$ 9,700.00
Net proceeds from PASS Training	\$ 11,100.00	\$ 246.63	\$ 9,300.00	\$ 3,807.20	\$ 300.00
Projected Carryover from prior Years					\$ 35,000.00
Total Annual Income					\$ 104,500.00
Total Annual Expenses					\$ 126,390.00
Projected Net					\$ 13,110.00